

Good News – Lower Premiums and New Products

The Knights of Columbus recently announced an update in our life insurance products that will add additional value to our already highly acclaimed insurance program.

Here is a summary of a few of the changes you can now take advantage of:

- ❖ Lower premiums on both our new term and our new whole life insurance policies.
- ❖ Addition of lower premium underwriting classes for whole life policies (premier and ultra premier).
- ❖ Maturity age extended to 120 years old on new whole life insurance due to longer life expectancies.
- ❖ Higher age at which a new annuity policy can be purchased (increased to age 85 ½).
- ❖ New member annuity plan for as little as \$100 deposit (the current interest rate is up to 4.5%).

Then there are some things that have not changed but are important to all of us:

- ❖ We still have the highest possible financial strength ratings from Standard & Poor's and A.M. Best.
- ❖ We can take care of your retirement account rollovers, IRA's, Roth IRA's and SEP's.
- ❖ With premier and ultra-premier underwriting classes, our term life insurance is very attractively priced.
- ❖ The interest rate factor for calculating dividends on our new permanent life insurance policies is 7.35%! (One of the highest in the insurance industry).

So what does all this mean for you? Great rate term Insurance that is particularly useful for those who want insurance for a specific amount of time or need insurance but don't have the money to buy permanent (whole life) insurance. Term insurance is much less expensive than whole life insurance, so you can buy more insurance for the same amount of money.

Term insurance does not accumulate cash value and is not available after age 70. The premium typically is not the same each year for life. It costs more when you're older than when you are younger. Although term insurance premiums usually increase each year, it is also available for a set number of years (e.g., 10, 15, or 20 years) with no change of premium.

On the other hand, the annual premium of a whole life policy is locked in for life at the same premium. Limited pay policies allow you the option – and freedom – of compressing premiums to as little as 20 years or until age 65. After they are paid off, they stay in effect and continue to grow. All our whole life policies accumulate cash values and you don't have to pay tax on it as it builds.

You can take advantage of this internal cash value build-up by taking out low-cost loans from the policy or use it to pay your premium. Unlike borrowing against a 401(k) or bank financing, whole life policy loans aren't subject to penalties, credit checks or proving you can pay it back. Any amount that isn't repaid will just be deducted from the death benefit or cash surrender value. If you cancel your policy before you die, you will get back any guaranteed cash value and dividends (not guaranteed) from your policy. This return can far exceed what you paid in as premiums.

Why not take advantage of lowered premiums and new products? Need more information? Call me to find out how you can take advantage of these opportunities! Remember, there is no obligation to buy anything.

God Bless you and your family,

Don Kramer, FIC, CSA, Field Agent
763-566-0401